

## Message Text

UNCLASSIFIED

PAGE 01 STOCKH 01418 110839Z

ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----079384 112003Z /43

R 101525Z APR 78  
FM AMEMBASSY STOCKHOLM  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 3511

UNCLAS STOCKHOLM 1418

E.O. 11652: N/A  
TAGS: BEXP, SW  
SUBJ: FOREIGN BUYER PROGRAM: US VISIT OF MESSRS. FRITZ BERGLUND  
AND TORBJOERN BERGLUND OF ING. FIRMS F. BERGLUND AND CO. AB

1. WE HAVE ISSUED A COMMERCIAL INVITATION TO MESSRS. FRITZ  
BERGLUND, MANAGING DIRECTOR, AND HIS SON TORBJOERN BERGLUND  
OF ING. FIRMS F. BERGLUND & CO. AB, BOX 75, S-781 00 BORLAENGE,  
SWEDEN.

2. ING FIRMA F. BERGLUND AND CO. AB IS A SMALL FAMILY-OWNED  
IMPORTER/AGENT/DISTRIBUTOR AND ENGINEERING FIRM, WHICH  
SUPPLIES EQUIPMENT AND DEVICES FOR THE MAINTENANCE AND  
SERVICE OF WATER PIPELINES. IT REPRESENTS SOME FOREIGN FIRMS.  
ESTABLISHED IN 1968, THE FIRM HAS A VERY GOOD BUSINESS  
REPUTATION AND HAS ALWAYS MET ITS PAYMENTS PROMPTLY,  
ACCORDING TO LOCAL CREDIT SOURCES. RECOMMENDED TRADE CONTACT,  
ALTHOUGH BECAUSE OF THE LIMITED SIZE OF THE FIRM, NORMAL  
BUSINESS PRECAUTIONS SHOULD BE OBSERVED.

3. MESSRS. BERGLUND ARE INTERESTED IN IMPORT/AGENCY AGREEMENTS  
AND ARE SEEKING US SUPPLIERS OF:

- A) DEVICES TO TEST FOR LEAKS IN WATER PIPELINES UNDER A  
PRESSURE OF 2-25 KILOGRAMS PER SQUARE CENTIMETER;
  - B) FLOW AND TEMPERATURE MEASURING INSTRUMENTS FOR PIPELINES
- UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STOCKH 01418 110839Z

- AND VENTILATING DUCTS;
- C) INSTRUMENTS FOR MEASURING NOISE LEVELS.

A TRADE OPPORTUNITY PREPARED ON MARCH 7, 1978 HAS NOT YET  
RESULTED IN ANY NEW BUSINESS.

4. MESSRS. BERGLUND ARE EXPECTED TO ARRIVE IN NEW YORK ON

MAY 3 FOR 2 WEEKS. ITINERARY: DULUTH MN MAY 4-7; MINNEAPOLIS MN MAY 8-14; AND NEW YORK CITY MAY 15-17. THEY PLAN TO VISIT THE USDOC'S DISTRICT OFFICES IN MINNEAPOLIS MN AND NEW YORK CITY.

5. MAILING ADDRESS: C/O F. SHOBERG, 914 WEST 5 STREET, DULUTH MN 55806, PHONE (218) 722-0717.

6. PLEASE DO NOT PUBLICIZE THIS VISIT. BERGLUNDS' FIRM REPRESENTES CHERNE INDUSTRIAL INC., EDINA, MN AND IS ONLY SEEKING COMPLEMENTARY ITEMS.

KENNEDY-MINOTT

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STOCKH01418  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780156-0143  
**Format:** TEL  
**From:** STOCKHOLM  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780473/aaaackbl.tel  
**Line Count:** 74  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** c05b20b3-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3017156  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FOREIGN BUYER PROGRAM: US VISIT OF MESSRS. FRITZ BERGLUND AND TORBJOERN BERGLUND OF ING. FIRMS F. BERGLUND AND CO. AB  
**TAGS:** BEXP, SW  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/c05b20b3-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014